



Georgia Tech Procurement Assistance Center

FREE Government Contracting Classes

**Learn how to Win Government Contracts!
Sell your Products and Services to the Government!
Invest more in your business and in yourself!**

LOCATION:

Classes are held at the Microbusiness Enterprise Center (MBEC) 230 South Jackson, 1st Floor conference room Albany, GA 31701

INSTRUCTOR:

Clovia Hamilton, Procurement Counselor
Clovia@gatech.edu

Clovia has 25 years of professional work experience as a civil engineer, urban planner, and technology transfer specialist. Clovia is a registered patent attorney and has practiced intellectual property law and real property zoning. Clovia has worked in government civil service at the local, state and federal levels. She worked for USACE CERL, US EPA, US DOT's FHWA, and the USPTO. Over the course of her career, she has managed projects and programs; negotiated grants and contracts; and served on vendor selection committees. Clovia also operated her own consulting firm for several years and won a Sam Walton Emerging Entrepreneur Award in 2008.



Weds Jul 14, 2010	Fundamentals of Working with the Government	10-11
Weds Jul 14, 2010	General Services Administration (GSA) Schedule Contracting	12-2
Thurs Jul 22, 2010	Introduction to Government Contracting	10-1
Weds Aug 11, 2010	Fundamentals of Working with the Government	10-11
Weds Aug 11, 2010	General Services Administration (GSA) Schedule Contracting	12-2
Thurs Aug 19, 2010	Subcontracting with Large Fed Prime Contractors	10-1
Weds Sep 15, 2010	Fundamentals of Working with the Government	10-11
Weds Sep 15, 2010	General Services Administration (GSA) Schedule Contracting	12-2
Thurs Sep 23, 2010	Introduction to Government Contracting	10-1
Weds Oct 13, 2010	Fundamentals of Working with the Government	10-11
Weds Oct 13, 2010	General Services Administration (GSA) Schedule Contracting	12-2
Thurs Oct 21, 2010	Preparing Successful Bids/Proposals	10-11
Thurs Oct 21, 2010	Marketing to the Government	12-2
Weds Nov 10, 2010	Fundamentals of Working with the Government	10-11
Weds Nov 10, 2010	General Services Administration (GSA) Schedule Contracting	12-2

REGISTER ONLINE: Go to www.qtpac.org and click on the training tab.

