



# **Assisting Georgia Businesses Identify, Compete for, and Win Government Contracts Since 1986**



# Background

- The Georgia Tech Procurement Assistance Center (GTPAC) is one of 98 PTACs located across the U.S., Guam and Puerto Rico.
- Created by the Defense Logistics Agency (DLA) to provide support to any business interested in doing business within the government marketplace.

# Services Offered

- GTPAC helps Georgia businesses by offering no-cost training, counseling, and tools to identify, compete for, and win government contracts.
- Currently, over 2,200 Georgia businesses are enrolled as clients in the GTPAC program.

# Results Achieved - 2014

- GTPAC provided training to 5,200 people through 222 events held statewide.
- GTPAC conducted 9,107 counseling sessions with Georgia businesses.
- CY2014 numbers are still being compiled, but it already looks like GTPAC clients won in excess of \$1 billion worth of government contracts last year!

# Take Advantage of GTPAC Services

- Go to [www.gtpac.org](http://www.gtpac.org) and sign-up for our “Introduction to Government Contracting” seminar.
- If you’re already a client, contact your nearest counselor.
- If outside Georgia, go to <http://www.aptac-us.org/find-a-ptac> to locate the PTAC nearest you.