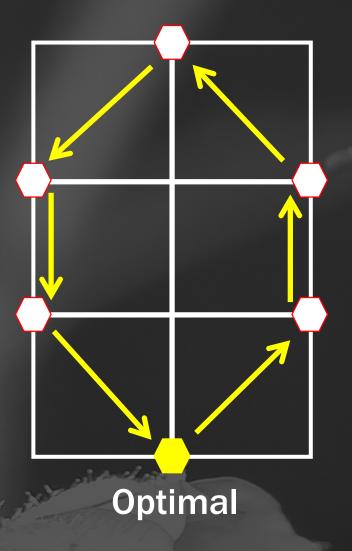
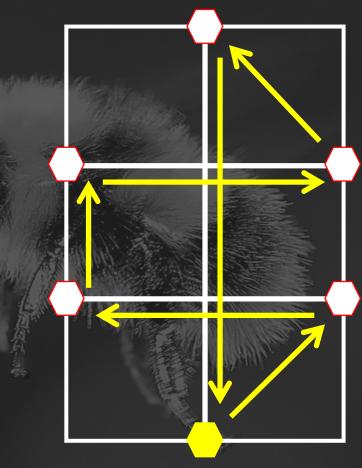




Market Ideal

Mission Reality





Sufficient



HURDLES TO EFFICIENT
PUBLIC/PRIVATE SECTOR
ENGAGEMENT



Misaligned incentives

Market vs Mission

Difficulty accessing the broad innovation ecosystem

- Distributed innovation (from national labs to garages)
- Global marketplace

Disjointed programs and funding

- Differing sources for R&D, innovation and commercialization
- Valleys vs Cliffs

Vastly different environments

- Different timelines and pace
- Different appetites for risk



BARRIERS FOR GOVERNMENT





NSTXL

- The expanding innovation base increases difficulty in technology discovery
- Lack of an honest broker to distinguish between good and bad technology
- Difficulty getting solutions on contract in a timely manner
- Non-traditional entities do not know how to perform effectively on government contracts





BARRIERS FOR INDUSTRY AND ACADEMIA



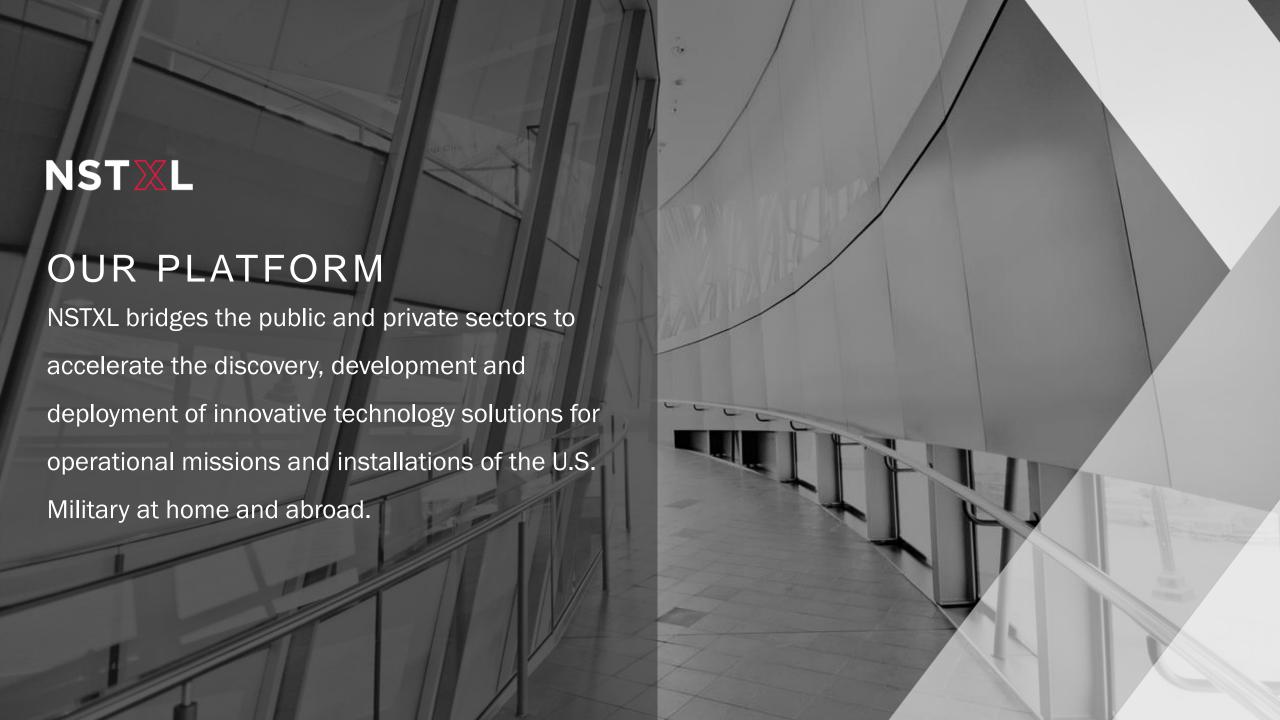
- Confusing, complicated and costly process with which to engage
- Poor understanding of 'Defense Marketplace'
- Inability to determine viability of opportunity
- Difficulty getting solutions on contract in a timely manner





OVERVIEW

- Non-profit membership organization
- Open-source network model
- Technology agnostic
- Primary functions
 - Prospect, vet, and develop technology
 - Mentor non-traditionals
 - Facilitate dual-use opportunity





BENEFITS OF OTA INCLUDE:

- Ability to incrementally fund projects
- Easier collaboration among offices
- Low fees
- Easier teaming among performers
- Flexible IP and data rights
- Bridge to procurement



Our Process

NSTXL

Proposed Prototype
Project Description Form

- 500 Word Description
- Reviewed by ACC
 Orlando and PEO STRI

Request for Solutions (RFS) or Request for Whitepapers (RWP)

- Solicitation
- Released to Consortium

Finalize Objectives, Terms and Conditions

- Project Details
- Draft Award Package

D-30

D-DAY

D+60

PRE-SOLICITTION (30-DAYS) – PROGRAM OFFICES

CONTRACTING (60-DAYS) – PEO STRI & ACC ORLANDO

Outreach

- Ideation
- Design
- ProjectDevelopment

Prototype Acquisition Approach (PAA)

- Project Details and Objectives
- Form 1144 / MOA

Assessment of RFSs or TWPs

- Review Offers
- Technical Evaluation by Government Customer
- Notify Performer(s)

Modify OTA

- NegotiatePerformerAgreement
- Start Work!

*The 60-day contracting timeline is triggered when initial project funding is received

NSTXL OTA INNOVATIONS:

- Utilize open source platform
- First OTA designed to be DOD-wide
- Ensure funded opportunities
- Create environment for teaming
- Sustained program management
- Execute customized contracts



Sourcing Mission and Operational Training & Readiness Solutions



















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