



THE
CONTRACTING
EDUCATION
ACADEMY
AT GEORGIA TECH

Serving the Professional Education Needs of the Government Contracting Community

Georgia
Tech  Enterprise
Innovation
Institute



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About The Academy

- Provide world-class training and solutions – in the field of public sector contracting – to both the government sector and the business community.
- All courses approved by the Defense Acquisition University and the Federal Acquisition Institute.



Courses Designed for Contracting Officers and Contractors

- **CON 090 – FAR Fundamentals** – a complete review of the Federal Acquisition Regulation, conveniently broken into four, one-week modules.
- **CON 120 – Mission Focused Contracting** – a two-week course covering everything from acquisition planning to contract close-out, and everything in-between.

Courses Designed for Contracting Officers and Contractors

- **CON 170 – Fundamentals of Price and Analysis** – a two-week course on developing cost estimating relationships in order to accomplish effective contract price analysis.
- **CON 260B – Small Business Program** – a three-day review of government activity designed to improve small business participation in prime and subcontracts.

Courses Designed for Contracting Officers and Contractors

- **COR 206/222 – The Contracting Officer’s Representative (COR)** – five days of instruction on the role and responsibilities of the COR, including dealing with ethical situations and cultural differences.
- **FCN 190 – FAR Fundamentals** – the newest course from the Federal Acquisition Institute, providing a complete, two-week review of the FAR.

Courses Designed for Contracting Officers and Contractors

- **GSA Schedule Workshop** – offered exclusively by The Academy, this is two days of hands-on instruction and consulting to assist businesses prepare a successful proposal to obtain a GSA Schedule. Includes templates and four hours of follow-up consulting.

Visit, Email or Call

- Web: www.ContractingAcademy.gatech.edu
- Email: info@contractingacademy.gatech.edu
- Call: 404-894-6109