

# USDA Forest Service Architectural & Engineering Business Opportunity Conference

Georgia Tech  
Procurement  
Assistance Center



February 9, 2011

# Welcome!

- 237 people – representing over 200 firms – pre-registered to attend today's event.
- We're happy you're here to learn about USDA Forest Service business opportunities.
- We also hope you take the time to meet each another to learn about possible teaming with one another.

# About Us

- The Georgia Tech Procurement Assistance Center assists Georgia businesses identify, compete for, and win government contracts.
- Training, counseling, electronic bid match, and many more resources offered at no cost.
- To become a client, visit [www.gtpac.org](http://www.gtpac.org) and sign up for our “Introduction to Government Contracting” class.



# Out of state?

- **There are procurement technical assistance centers (PTACs) in most states.**
- **PTACs offer assistance to businesses on government contracting matters.**
- **To find the PTAC nearest you, be sure to visit:**  
**[www.aptac-us.org](http://www.aptac-us.org)**

# News Flash!

THE  
CONTRACTING  
EDUCATION  
ACADEMY  
AT GEORGIA TECH

- Just launched ...
- Official equivalency training provider for the Defense Acquisition University (DAU).
- Providing continuing education to:
  - Acquisition and Government Contracting professionals, and
  - Business professionals working for government contractors or pursuing opportunities in federal contracting.

*Learn the entire  
acquisition process,  
from meeting  
with the customer,  
to completing the  
contract closeout process,  
applying leadership,  
problem-solving, and  
negotiation skills*

THE  
CONTRACTING  
EDUCATION  
ACADEMY  
AT GEORGIA TECH

Inaugural Class:  
March 7-18, 2011

**CON 120**

# **Mission-Focused Contracting**

[www.ContractingAcademy.gatech.edu](http://www.ContractingAcademy.gatech.edu)



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