



Department of Veteran Affairs
Prudence Howard
Network Contract Manager



ABOUT US

- NCO 7 Network Contracting Office (NCM) focuses on increasing small business utilization of service-disabled veteran owned small businesses, veteran-owned small businesses, woman-owned small businesses, HUB Zone, and small disadvantaged businesses for (VISN 7.)
- The NCM works closely with VA leadership and the Office of Small and Disadvantaged Business Utilization (OSDBU) supporting the goal of helping small and veteran owned businesses contribute most effectively to the important mission of VA.



DOING BUSINESS IN VISN 7

- Register with System for Award Management (SAM). Vendors must include all associated North American Industrial Classification Code (NACIS)Codes and the Federal Stock Classification groups during the registration process.
- If your business qualifies for one of the socioeconomic programs, ensure you get certified, if required. (VET BIZ.gov)

HOW TO IDENTIFY & RESPOND TO OPPORTUNITIES



VA Forecast Opportunities

<https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>

Federal Business Opportunities

<https://www.fbo.gov/>

GSA E-buy

<https://www.gsaadvantage.gov>

CURRENT OPPORTUNITIES



Location	Project Title	Estimated Cost Range (\$M)	Estimated Award Month
Dublin	Replace Boiler Plant / CoGeneration	\$7 -9	3/14/2016
Dublin	Replace Air Handling Units Building 2B	\$1.5 - 2.5	3/14/2016
Dublin	Replace Corridor Fan Coil Units	\$2 -3	3/14/2016
Dublin	Renovate 13B for Acute Care and Intensive Care Unit	\$3-4	3/14/2016
Dublin	Replace Air Handling Units Building 14	\$2 - 3	3/14/2016

FUTURE OPPORTUNITIES (FORECAST)



Location	Project Title	Estimated Cost Range (\$M)
Augusta	Renovate and Upgrade Operating Rooms, Phase 1	\$.75 - 1.2
Augusta	Replace 500 Ton Chiller in B79	\$.5 - 1
Augusta	Replace Water Lines B801, Phase 1	\$2 - 3
Atlanta	Repair Building Facade Deficiencies	\$4 - 5

SOCIO ECONOMIC GOALS 2015




SAO	Small Business Goals
Service Disabled	10%
Veteran Owned	12%
Small Disadvantage	5%
Women Owned	5%
HUB ZONE	3%
Small Business	37%
SB+8a	5%

RESOURCES FOR VOSBS



- Office of Small & Disadvantaged Business Utilization
 - <http://www.va.gov/osdbu/>
- Veterans First Verification Program
 - <http://www.va.gov/osdbu/verification/>
- VA Forecast of Contracting Opportunities
 - <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>
- Key Contact Information

KEY CONTACT INFORMATION



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CONTACT INFORMATION

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